



Communications | Energy | Security Solutions

Professional Outcomes LTD

Plot 9 Mungulube, Off Makishi Rd., Thornpark, Lusaka

+260 966 849 742

Executive Summary

About Us

Professional Outcomes Ltd is a locally citizen-owned company specialized in Information and Communication Technologies (ICT). Head quartered in the busy city of Lusaka, Professional Outcomes Ltd is able to leverage this central location to its advantage by providing, supporting and promoting customer centric software and hardware ICT applications using license facilities from international recognized brands of our partners. Professional Outcomes Ltd expertise covers:

- Copper-wired local area networks
- Fiber network design and deployment
- ICT Security systems – biometrics, CCTV, access control systems and application software.
- Renewable energy solutions-solar energy, UPS etc.
- Broadband, mobile and satellite ICT applications
- Contract and project management
- General Supply

We develop and manage solutions in all the above domains through collaborative partnership with our key partners in our industry.



World-wide Clientele/Partners

Professional Outcomes Ltd has signed MOUs and been accredited with leading companies around the globe; such as CISCO, Lenovo, Dell & HP as our distribution partners, who provide us with the latest on-demand high-tech products and software updates and make sure they are easily accessible to the final consumer.



Human Resource

Professional Outcomes LTD employs well over 20 staff that include well qualified engineers, technicians, business administrators, etc. All our employees are trained and oriented in our value systems and rightly matched in our organization structure. These heroes or heroines ensure that customer needs are well understood and met beyond their expectations.

Sustainability & CSR

To ensure that we remain agile and competitive and at the same time without significantly increasing to social costs, we at Professional Outcomes LTD, have invested in renewable energy projects to support national as well as global green goals. Meanwhile, Professional Outcomes LTD also supports leading voices that are involved in other humanitarian activities.

We at Professional Outcomes LTD believe that the role of the business is to improve the environment because in a good company - good ideas are born, these good ideas are turned into good deeds and these good deeds reshape our world to become a better place beyond our imagination.



Our Business Background

Our Journey

PROFESSIONAL OUTCOMES LTD simply PROFOUT was established in 2014 in the great Northmead Suburbs of the Great City of Lusaka, Zambia. Our founders started as an electrical contracting company serving financial institutions through wiring and installing electrical equipment around the banks' branches. Later due to higher demands of ICT systems and applications across the country, PROFOUT was able to evolve and invest more in IT markets to cover the huge gaps left in the IT industry by undertaking a number of ICT projects requested of us by our growing esteemed clients - a sign that these customers have been appreciating our products and would enable us to remain as a viable and strong going concern for the foreseeable future. For now the only constant about PROFOUT between inception and present day is to remain relevant and grow in the fast paced 21st century by ensuring that we are proactive in embracing latest technological tools and systems that will not only meet our customers but exceed their expectations.

Our Corporate Philosophy

Over the years, our simple belief, holds true to this day that we must "keep stakes raised in order to acquire a reputation for excellence, quality and quick response, and soon become a force to reckon with in the IT world".

From our in-house electronic repair to innovative IT installation methods, we will continue taking Zambia by storm and set new standards for our industry on our road ahead together.

Core Values

- Integrity
- Professional dealing
- Quality of workmanship
- Engaging in Strategic Alliances

Benefits About You

- Established team of 20+ staff, most 5+ years and others 10+ years of work experience
- A proven client service model: locally owned and operated
- Considerable range of combined technical knowledge and experience
- Timely response to any critical issues
- Cost efficient services

Our Mission

To prosper together with everyone involved and affected in our value-added projects we do.

Our Vision

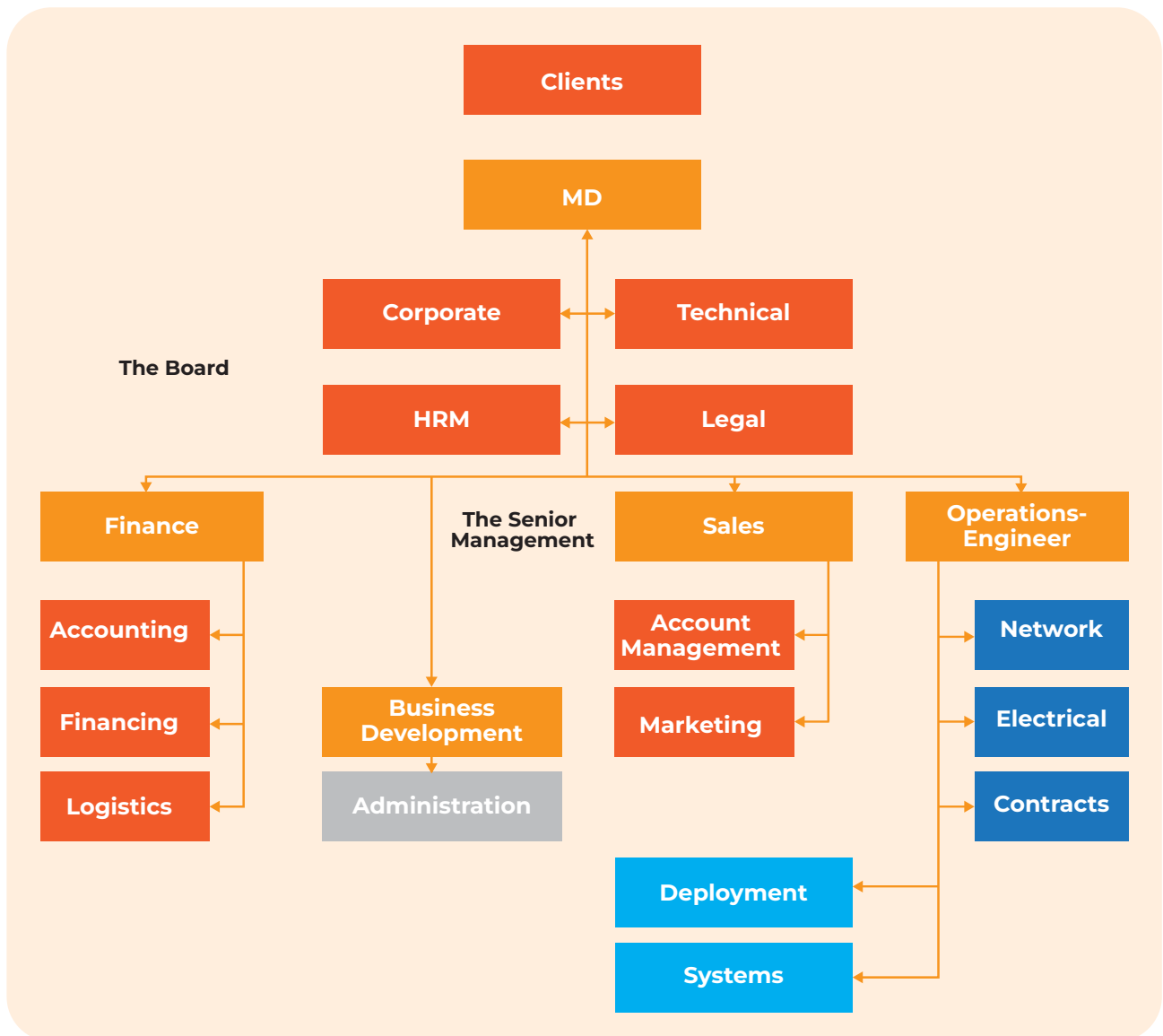
With no two ways about it, we are dedicated to become an ultimate destination of choice for our real partners, OUR CUSTOMERS, and by offering them well-chosen high-tech quality products we believe are essential to our KINGS, who deserve the BEST.



Human Resources

To remain on the cutting edge of technology while building a reputation as a trusted resource in our world, it is in our PROFOUT's 'DNA' to recruit well educated, flexible and ambitious people who thrive on change and challenge, are innovative, self-confident and accept responsibility by taking initiative and adapting to a stimulating working environment that supports diversity.

Our Corporate Chart



Our organization is customer centric as evidenced by our organization structure. At the pinnacle is our esteemed customers who drive us to produce products tailored to their needs. Internally the MD sets the organization strategy and assisted by our well qualified heads of departments and operation staff.

In whatever we do, we seek leadership traits, excellent communication skills, strong academic performance and relevant professional experience. Previous experience in an international or multicultural environment can be very advantageous.

Our dedicated support staff is here to serve you! Each and every step of our way upon every time you call for support, you will be shown directly to the person best suited to fit your needs.

We believe that certification and work experience is proof of skills, knowledge and abilities, which is an immensely valuable asset both to us and our customers based on the quality of products and services that are sold and bought.

The breakdown of our workforce is as follows:

Technicians

These great guys specialize in Networks, telecomm, Electrical and PC Hardware systems while James cannot be separated from doing what he loves - Electrical systems and installations!

Accountant

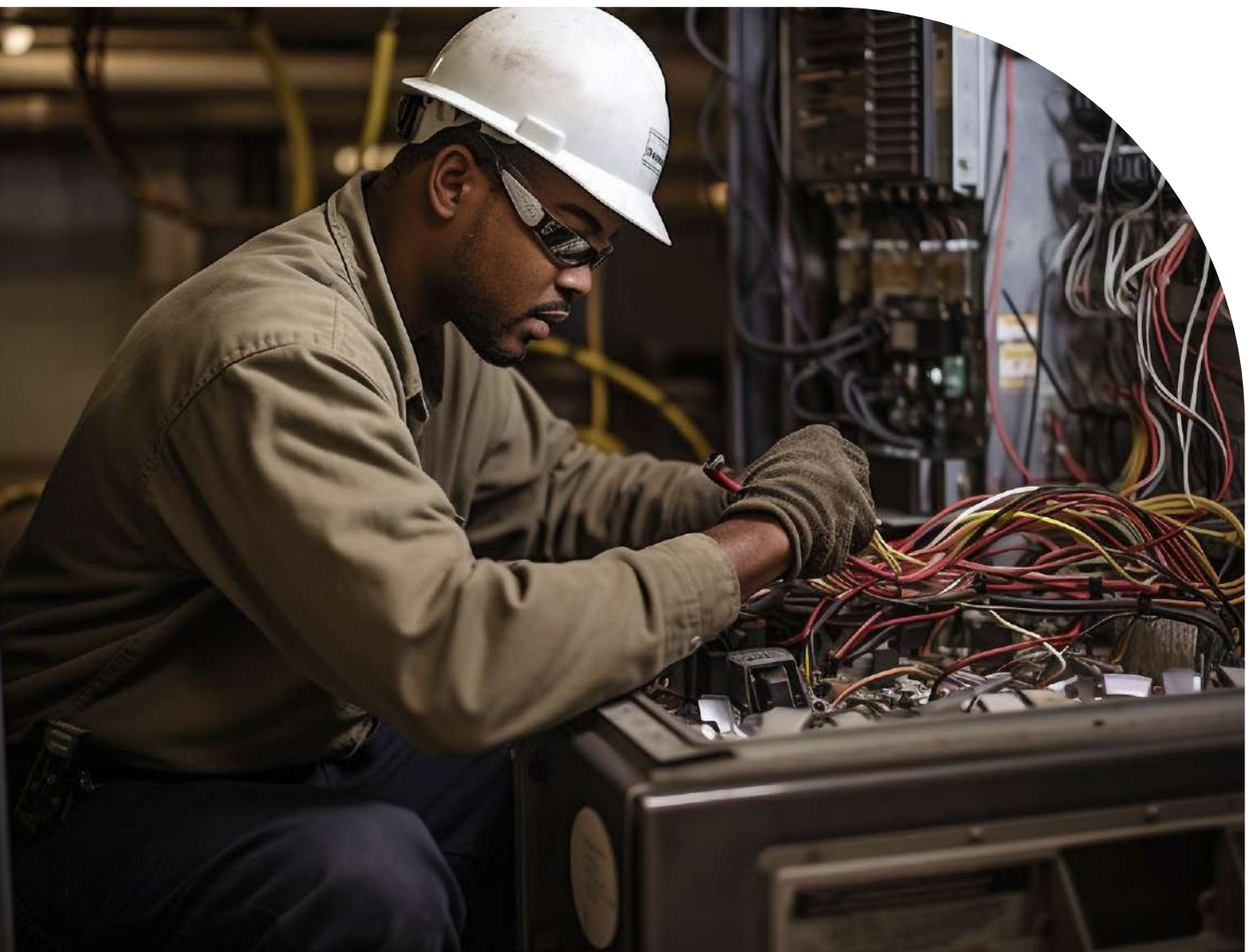
We have recruited a certified accountant who ensure that our books reflect the true financial position, and anticipate any changes in local and international regulations and standards.

Administration

To ensure that our business nerve centre runs smoothly, our well qualified staff, unsung heroes and heroines act behind the scenes to ensure that our organisation runs efficiently and effectively to meet our operation plans and support larger goals.

Sales and Marketing Department

To ensure that our business nerve centre runs smoothly, our well qualified staff, unsung heroes and heroines act behind the scenes to ensure that our organisation runs efficiently and effectively to meet our operational plans and support larger goals.



Our Combined Key Skill Areas

- Total site I.T. management
- Consultancy & business administration
- Back-up power solutions
- Network/Server Installation
- On-site Service
- Workshop Repair
- General Supply



Products & Services

Professional Outcomes LTD has developed over the years an acumen in the delivery of IT services targeted at developing, promoting, stimulating and supporting clients in setting up and running their IT environment and information systems. To achieve this, Professional Outcomes LTD provide services and support through the following key domains:

Local Area Networks & Wide area Networks

Professional Outcomes LTD offers a full range of network management solutions. We design & install physical layered copper network architecture for office environments that cover servers, IP phones, switches, access points to user network points based on proven latest IP network protocols. With well-trained fiber techies, we handle any IT related works:

- Designing, fusion splicing etc.
- Deployment of fiber network
- Testing, troubleshooting...



Hardware Sales

Computers, security solutions, energy

Occupying the topmost apex in our pyramid of value system, the customers are first involved through interacting with them and establish their needs. This will help us to only acquire products that will meet their needs and are saleable enough to meet our long term goals.

Our Procurement Department ensures that our IT products e.g. servers, laptops, desktops, peripherals, IP cameras among others are sourced from well tested brands offered by our suppliers and meet stringent in-house quality control and assurance mechanisms.

To successfully sale these products we create proactive collaboration with all our partners involved in the supply chain network.



Installations

Computers, security solutions, energy, PoS

Power Backup solutions

- 🔌 Installation of energy saver street lamps, UPS, solar panels
- 🔌 Industrial back-up power
- 🔌 Supply of these starting from small to medium scale companies
- 🔌 Supply and installation of hardware



Product Plan

Our Product Road Ahead

Professional Outcomes LTD is committed to ensuring that its programs and services are accessible to everyone. As part of this commitment, Professional Outcomes LTD has come up with an ambitious initiative that will gather information regarding technology products to assess whether they are usable through market research. Gathering this information is critical to us as this provides us with sufficient knowledge to plan for sales and marketing of the products we buy and sale from our suppliers. This information also allows Professional Outcomes LTD to select products that will provide strong customer liking.

1	2	3	4	5
Product	Sales	Marketing	Business Intelligence Research	Operations
In-process Product review Customer testing Usage of product analytics Collaborating strategy with suppliers Competitive review Scheduled Improve user onboarding Deliverable Report on product usage Proposed Feedback Develop revenue targets	In-process Defining important sales accounts Customer feedback surveys Audience testing Scheduled Create aggressive strategy Prospect leads Cold call leads Proposed Document customer challenges Analyse sales trends	In-process Creative brand vision Scheduled Build customer/buyer cases Develop social media marketing Load speed optimisation Proposed Establish PR campaigns to increase product awareness Develop efficient email outreach strategies to attract prospects	In-process Priorities & timeline, resources and budget Scheduled Highlight critical platform strengths & weakness Site visit Competitive review Proposed Evaluate opportunity/value proposition Evaluate service gaps Acquire well tested information system tools to gather & analyse data	In-process Create cost minimization strategy Conduct research on our industry's KPIs e.g. Sales, ROI, profit margins Site visit Scheduled Optimise supply chain linkages Identify company values Conduct research Proposed Improve project management practices

To achieve the above, we have developed clear and very subtle means that will support our long term strategy of growth in our industry through, though not limited, to understanding the following:

- The target markets and their needs
- The size of the target market
- The competition
- The trends of the industry
- The goals and visions of our company
- The features of the product as well as the benefits which would meet the needs of the target markets
- The time when to do product launch and advertise along with key selling features.

Target Customers

Zambia being recently declared a middle income nation, has seen a past few years a thriving economy. This has led to a growth of service industries seeking a number of goods and services. Profout has identified a number of these companies that are ready to buy its products.

Positioning, Value Proposition

Professional Outcomes LTD is registered, as a supplier, with a number of organisations from small to medium scale. Well established firms from providers of satellite TV such as Multichoice Zambia to the banking firms –Indo Zambia do business with us. They provide us orders that delivered in the best possible time and as per other specs - a sign of higher value proposition we provide to them. This has been made possible through our use of highly dedicated network of partners both local and abroad who contribute through an effective distribution system of goods that we source that meet and exceed our customer expectations.

Features

The goods that we source are highly inspected and evaluated to ensure that they have key features and function for the purpose that they are intended for. This is adhered to by all parties concerned.

Sales & Marketing Strategy

More than 95% of our clients will buy the product directly from Professional Outcomes LTD, via our inside sales team. They will be supported by leads generated via direct marketing through personal contact of existing customers and cold calls. We will keep the old time tested marketing through the use of brochures and company profiles supported by social media marketing.

Business Case

A conservative estimate shows that sales of most of the IT products we are involved in, are expected to increase by 65%.

This is backed by our recent heavy investment in recruiting a highly qualified sales team who have the necessary street-smarts.

By entering into strategic alliances with our target companies like you, we expect to leverage this special relationship

by cutting on costs that will translate to lower prices of the imported products to our customers.

Market Data, Competitive Products and Analysis

Professional Outcomes LTD prides itself in continuous investment in market research. For example, our customers are expected to experience increased power rationing which does not suit well with ICT systems. So from an operation aspect, companies face a huge challenge that require immediate solutions that come with a package of power back-up facilities to ensure that operation of information systems is maintained. This is very critical to our company to take this opportunity by investing our time and energy in areas that require immediate attention to our customers.

Sales & Distribution

We will develop further this concept among other strategies, and sell to our target market such as banks, education institutions, manufacturing industries etc. Through strategic partnership with world-class distributors such as CISCO, Lenovo, Fortinate, Dell & HP, we will be able to pass on derived benefits of discount facilities to our customers at minimum cost.

A Snapshot Sample of **Our Clients**

- AHF Zambia
- Cidrz
- Jhpiego
- Right to Care
- World Vision
- KAGEM
- Indo Zambia
- Multichoice
- Finca
- Atlasmara
- ZCCM
- Myriad
- ZNPHI
- ZAMMSA
- Bollore
- NATSAVE
- ZICB
- ZESCO
- ECZ
- FNB
- ZABS
- Ministry of Mines
- Millenium Challenge
- ZANACO
- FRA
- CIHEB
- Ministry of Labour
- Ministry of Technology
- Minstry of Land
- NRFA
- AB Bank
- Home Affairs
- JTI
- Ministry of Agriculture
- Ministry of Finance
- Ministry of Health
- GIZ
- Ministry of Commerce
- Itezhi Tezhi Corporation
- MCDSS
- DAI
- Zambian Revenue Authority (ZRA)
- ZANACO
- Access Bank



Our Location

Physical Address:

9 Mungulube Rd., Off Makishi Rd. Thornnpark, Lusaka, Zambia

Postal Address:

PostNet Box 160, P/Bag E835, Kabulonga Lusaka, Zambia

Contact Details:

Tel/Mobile: (+26) 0978 536260 | 0966 849 742

Email: info@profout.com;

Email: john.ch@profout.com

Email: mchibbabbuka@profout.com

Web: www.profout.com

Registration Numbers

Company Registration: 120944

VAT: 1002653324



Attachments

- Certificate of Incorporation
- VAT Registration Certificate
- Tax Clearance Certificate
- TPIN Certificate
- PACRA – Director's List
- CEEC
- Worker's Compensation Fund Control Board – Employer Compliance
- NAPSA
- ZPPA
- ZICTA – Dealer's Certificate of Registration
- Information and Communication Technology Association of Zambia Certificate
- Dell Technologies Authorized Partner
- HP Certificate of Partnership
- Lusaka City Council – Business Levy
- The Engineering Registration Board – Practicing Certificate
- NCC Category B
- NCC Category E





Companies Form 7

Company Registration No. 120944
Serial No. 2579757

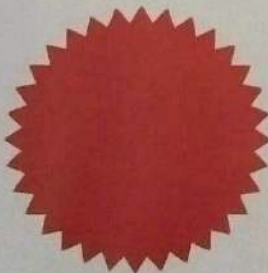


Republic Of Zambia

**CERTIFICATE OF INCORPORATION
OF A PRIVATE COMPANY LIMITED BY SHARES**
(Section 10)

This is to certify that PROFESSIONAL OUTCOMES LIMITED is
on and from the 26th day of March, 2014 incorporated as a private company limited by
shares.

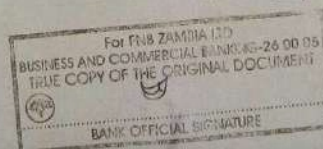
Given under my hand and seal at Lusaka, Zambia, 26th day of March, 2014.



W. Banda

Assistant Registrar of Companies

(Note that this certificate is not valid unless the official seal of the Registrar of Companies has been affixed)



0127407



**ZAMBIA
REVENUE
AUTHORITY**

Domestic Taxes Division
Rainbow House/About
Revenue House
P.O. Box 35716, Lusaka, Zambia
Tel: 2262149 Fax: 226229
Website: www.zra.org.zm

Value Added Tax Registration Certificate

This is to certify that taxpayer whose details are shown below been registered with Zambia Revenue Authority for Value Added Tax purposes.

Section A-Taxpayer Information

Taxpayer Identification Number	1002653324
Taxpayer's Name	PROFESSIONAL OUTCOMES LIMITED
Taxpayer's Trading Name	PROFESSIONAL OUTCOMES LIMITED
Taxpayer's Physical Address	FLAT 3 BLOCK 4, IBEX HILL, GREAT EAST ROAD, LUSAKA, LUSAKA PROVINCE, ZAMBIA PO Box :236

Section B-Vat Registration Details

Value Added Tax Account Name	PROFESSIONAL OUTCOMES LIMITED-VAT
Effective Date of Registration	01/11/2014

This certificate is issued under authority of Value Added Tax Act, 1995 on behalf of commissioner - Domestic Taxes. This certificate will remain in force until it is cancelled.

For/Commissioner – Domestic Taxes

Issue Date: 14/11/2014



**ZAMBIA
REVENUE
AUTHORITY** | *My Tax
Your Tax
Our Destiny*

TAXPAYER IDENTIFICATION NUMBER REGISTRATION

This is to certify that the Taxpayer whose details are shown below has been registered with Zambia Revenue Authority.



TAXPAYER INFORMATION

Identity No / NRC	:	120944
TPIN	:	1002653324
Taxpayer Name	:	PROFESSIONAL OUTCOMES LIMITED
Trading As	:	PROFESSIONAL OUTCOMES LIMITED
Physical Address	:	PLOT NO 9 Great North Road / THORNPARK Lusaka Lusaka Province
Postal Address	:	POSTNET 160 KABULONGA LUSAKA
TPIN Jurisdiction	:	ISMT0 Lusaka Province

SECTION B: REGISTRATION DETAILS

Type of Registration	Effective Date of Registration
TAXPAYER IDENTIFICATION NUMBER	03/04/2014
PROFESSIONAL OUTCOMES LIMITED-INCOME TAX	03/04/2014
PROFESSIONAL OUTCOMES LIMITED-VAT	01/11/2014

This certificate shall remain in force until it is cancelled by ZRA.

JOSEPH NONDE
Commissioner - Direct Taxes

Issue date : 30/08/2022

General Tax Clearance Certificate

TPIN: 1002653324

Jurisdiction: ISMTO_Lusaka

Taxpayer Name: PROFESSIONAL OUTCOMES LIMITED
Physical Address: PLOT NO 9 Great North Road THORNPARK
Lusaka



Province: LUSAKA PROVINCE
Email: mchibbabbuka@profout.com
Contact Number: 0966849742

Date: 02/01/2025
Certificate Number: 2556789034

Dear Sir/Madam

RE: TAX CLEARANCE CERTIFICATE FOR PROFESSIONAL OUTCOMES LIMITED - SECTION 81B (CAP

This is to certify that PROFESSIONAL OUTCOMES LIMITED trading as PROFESSIONAL OUTCOMES LIMITED with TPIN 1002653324 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to PROFESSIONAL OUTCOMES LIMITED trading as PROFESSIONAL OUTCOMES LIMITED pursuant to section 81 B of the Income Tax Act (CAP 323).

This certificate is valid up to 31/12/2025.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

You are advised to always scan the QR code to verify the validity of this Tax Clearance Certificate especially when submitted on a date different from the print date.

Yours Faithfully,

JOSEPH NONDE

Zambia Revenue Authority

NOTE: This notice has been issued for and on behalf of the Commissioner General

Zambia Revenue Authority Domestic Taxes Division Enquiries Email: advice@zra.org.zm Website: www.zra.org.zm

ZRA National Call Center: 4111

Revenue House - P.O.BOX 35710, Lusaka



Patents and Companies Registration Agency

Computer Printout - Local Company

Local Company

Date of Incorporation

Registered Office

Postal Address

Town / City

Country

Certificate Signed By

Phone

Email

Struck off/Ceased on

Nominal capital

Liability

Articles Filed Date

Amended Articles Filed Date

Adopted Articles Filed Date

Company Liquidated Date

Company in Receivership Date

Date Of Pre-deregistration

Date Of Initial Gazette Notice

Winding Up Resolution Date

PROFESSIONAL OUTCOMES LIMITED

26 day of March 2014

NO. 9, MUNGULBE ROAD, OFF MAKISHI ROAD, THORNPARK, LUSAKA PROVINCE, ZAMBIA

POST.NET 160, PRIVATE BAG E835, KABULONGA, LUSAKA PROVINCE, ZAMBIA

KABULONGA

ZAMBIA

Wilson Banda

+260977849742

mchibbabbuka@profout.com

Registration Number

120140120944

Date of FY End

01/01/2026

K 15000

Ordinary Company



* - Information in this report can change any time.

Printed By: **PACRA** Printed On: **08/01/2025**

Notice to commence Business
Rescue Proceedings Date

Business Rescue Date

Business Rescue Plan Filing
Date



Nature of Business

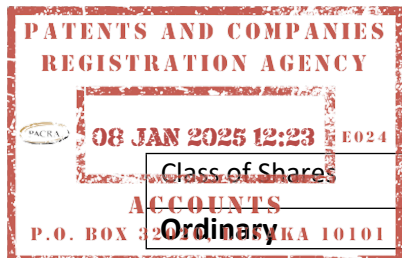
Sector
4741. Retail sale of computers, peripheral units, software and telecommunications equipment in specialized stores
4759. Retail sale of electrical household appliances, furniture, lighting equipment and other household articles in specialized stores
7490. Other professional, scientific and technical activities n.e.c.

Annual return

Year	Date Delivered
2025	08/01/2025
2024	02/01/2024
2023	10/01/2023
2022	12/01/2022
2021	06/01/2021
2020	08/01/2020
2019	27/08/2019
2018	22/02/2018
2017	24/01/2017
2016	20/04/2016
2015	22/04/2015

* - Information in this report can change any time.

Printed By: **PACRA** Printed On: **08/01/2025**



Class of Shares	Number authorised	Par value Per share
Ordinary	15,000.00	1.000

Individuals

Present forenames and surnames	Nationality	Identity Type	Identity Number	Director / Partner	Secretary	Shareholder / Member	Amount	Share Class
MIZINGA CHIBBABBUKA	ZAMBIAN	National ID	113726/77/1	Yes		Yes	14,200.00	Ordinary
CECILIA MWANGO	ZAMBIA	National ID	292156/61/1	Yes	Yes	Yes	50.00	

Business Entities

Individual Beneficial Owners

Beneficiary	Nationality	Identity Number	Beneficial Owner	Shareholder	Beneficial Ownership Nature	Amount	Share Class
MIZINGA CHIBBABBUKA - 113726/77/1	ZAMBIAN	113726/77/1	Yes			14,200.00	Ordinary
CECILIA MWANGO - 292156/61/1	ZAMBIA	292156/61/1	Yes			50.00	Ordinary

Artificial Beneficial Owners

Mortgagees

* - Information in this report can change any time.

Printed By: PACRA Printed On: 08/01/2025



* - Information in this report can change any time.

Printed By: **PACRA** Printed On: **08/01/2025**



SCAN TO VIEW
OUR REGISTRATION DETAILS

PATENTS AND COMPANIES REGISTRATION AGENCY

The Companies Act, 2017

(Act No. 10 of 2017)

The Companies (Prescribed Forms) Regulations, 2018

(Sections 270 and 272)

ANNUAL RETURN CONFIRMATION STATEMENT

This serves to certify that **PROFESSIONAL OUTCOMES LIMITED** has filed Annual Returns from **2025** to **2025**.

7490. Other professional, scientific and technical activities n.e.c.

(Principal business activities)

NO. 9, MUNGULBE ROAD, OFF MAKISHI ROAD, THORNPARK, LUSAKA PROVINCE, ZAMBIA
(Physical Place of Business)

POST.NET 160, PRIVATE BAG E835, KABULONGA, LUSAKA PROVINCE, ZAMBIA
(Postal Address)

Its registration number being **120140120944**

The annual return will be due on 1st day of January 2026. Note that an annual return cannot be filed before the due date.

Dated this **8th day of January 2025**



A handwritten signature in dark ink, appearing to read "Belinda".

Belinda Lukaki Musopelo Siankumo
Deputy Registrar

June 12, 2024

To Whom It May Concern

RE: ENDORSEMENT FOR PREFERENTIAL PROCUREMENT

This is to confirm that **PROFESSIONAL OUTCOMES LIMITED** has been duly registered, in accordance with the Citizens Economic Empowerment Act No. 9 of 2006 for purposes of satisfying the requirements of Statutory Instrument No. 36 of 2011 (Preferential Procurement Regulations), in the following category: **CITIZEN OWNED COMPANY.**

The validity period of this categorization is from this **12th Day of June 2024 to 11th June 2025.**



Charles Muwe Mungule, PhD
Director General
CITIZENS ECONOMIC EMPOWERMENT COMMISSION



NATIONAL PENSION SCHEME AUTHORITY

COMPLIANCE CERTIFICATE

Employer Account Number: **2272289**

Certificate Reference: **C3282EC96329BF0D717358198291**

Date Issued: **2nd January 2025**



This compliance certificate is issued to
PROFESSIONAL OUTCOMES LIMITED
without any alterations and is valid till
2nd April 2025.

Authorized Signatory

To authenticate this certificate, scan the QR code or visit www.napsa.co.zm/online-services and click on **Verify Certificate** under Employer Services.

P.O. Box 51275
Levy Business Park
Corner of Church & Kabelenga Roads, Lusaka
Contact Center Toll-free Line 677

+260 973 000 677

+260 211 395 677

info@napsa.co.zm

www.napsa.co.zm

Be smart, Secure your future.



WORKERS' COMPENSATION FUND CONTROL BOARD

EMPLOYER COMPLIANCE CERTIFICATE

THIS IS TO CERTIFY THAT

PROFESSIONAL OUTCOMES LIMITED

EMPLOYER ACCOUNT NUMBER: **0004581636/1901**

IS REGISTERED WITH THE WORKERS' COMPENSATION FUND CONTROL BOARD AND IS COMPLIANT
WITH THE PROVISIONS OF THE WORKERS' COMPENSATION ACT NO.10 OF 1999 OF THE LAWS OF ZAMBIA

AUTHORISED SIGNATORY

CERTIFICATE NUMBER

ECN_0005006619

DATE ISSUED

08/01/2025

VALID UP TO

31/12/2025



WORKERS' HAVE A RIGHT TO COMPENSATION



Certificate of Compliance

Certificate Number: 1220241403734

Date: 02 January, 2025

Company Name: Profout ltd
Province: Lusaka
Physical Address: Plot 9
EIN: 1403734

NHIMA COMPLIANCE CERTIFICATE FOR PROFOUT LTD

This is to certify that **Profout ltd** trading as **Professional outcomes limited** with Employer Identification Number (EIN) **1403734** is duly registered and compliant with the National Health Insurance Act No. 2 of 2018.

This certificate of compliance has been issued to **Profout ltd** trading as **Professional outcomes limited** pursuant to section 13 of the National Health Insurance Act No.2 of 2018.

This certificate is valid from 10th December 2024 to 10th April 2025.

Please note that all employers are required to submit their returns by the 10th of each month, failure to which the employer will face prosecution.

Yours Faithfully

Michael Njapau
Director General
National Health Insurance Management Authority





ZICTA

ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

P.O Box 36871, Lusaka - Zambia; Tel: +260-211-124 6701 E-mail: apply@zicta.zm; info@zicta.zm; web: www.zicta.zm

In accordance with the ICT Act No. 15 of 2009 of the Laws of Zambia, this

DEALER'S CERTIFICATE OF REGISTRATION

is granted by the Authority to:-

Professional Outcomes Limited

Plot No.9, Lusaka, Zambia

For:

IMPORTATION AND DISTRIBUTION

as specified in certificate conditions Annexure: SET/RDL/0919

of

ELECTRONIC COMMUNICATION EQUIPMENT

at

Plot No.9, Lusaka, Zambia

Date of Issue: 8th August, 2024

Date of Expiry: 7th August, 2025

for/Director General of the Zambia Information and Communications
Technology Authority

License No: SET/RDL/0919





ZPPA

ZAMBIA PUBLIC PROCUREMENT AUTHORITY

Welcome to the e-Tendering Platform
This is your registration information as at 26/02/2024:

Supplier details	
Organisation name	Professional Outcomes Limited
Company Registration Number	120944
Tax Payer's Identification Number	1002653324
ZPPA Registration Number	7759
Company type	Local Company
Address	Plot No. 2397, Longolongo Road, Northmead, Lusaka
Postal code	10101
City	Lusaka
Country	Zambia
Phone Number	0966849742
Shareholders	
CEEC category	
Valid Until	26/02/2025

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

Areas of Interest

51000000-Drugs and Pharmaceutical Products
22000000-Building and Construction Machinery and Accessories
44000000-Office Equipment and Accessories and Supplies
42000000-Medical Equipment and Accessories and Supplies
30000000-Structures and Building and Construction and Manufacturing Components and Supplies
2411810-Water storage tanks
40151721-Water pump spare parts
43222502-VPN network security equipment
43223306-Network system cabinet or enclosure
93131608-Food supply services
46170000-Security surveillance and detection
44100000-Office machines and their supplies and accessories
81112200-Software maintenance and support
39120000-Electrical equipment and components and supplies
43233200-Security and protection software
72000000-Building and Construction and Maintenance Services



ZPPA

ZAMBIA PUBLIC PROCUREMENT AUTHORITY

56101700-Office furniture

46151600-Security and control equipment

32130000-Electronic hardware and component parts and accessories

83101500-Water and sewer utilities



Information and
Communications Technology
Association of Zambia

CERTIFICATE

OF REGISTRATION

This is to certify that

Professional Outcomes Limited

Membership No.: CORP-0114

has been officially registered as a member under the
ICTAZ Act No. 7 of 2018 in the membership class of:

CORPORATE C2

Issued on: 17 January 2025

For the year 2025

PRESIDENT



S.N. 000041



PROFESSIONAL OUTCOMES LIMITED

is a Dell Technologies Authorized Tier Partner



February 3, 2024 – January 31, 2025



HP Business Partner Certificate of Partnership

Effective November 1, 2024 to October 31, 2025.

Company Legal Name: Professional Outcomes Limited (1-YOX10G)

Company DBA Name Professional Outcomes Ltd

is an approved member of the HP Business Partner program and qualifies as HP Business Partner FY25.

Kobi Elbaz

Kobi Elbaz

SVP & General Manager, Global Channel, Sales Innovation
& Operations

A handwritten signature in blue ink, appearing to read 'Helena Herrero', with a long horizontal flourish underneath.

Helena Herrero

Managing Director

Southern Europe, Middle East and Africa



Business
Partner

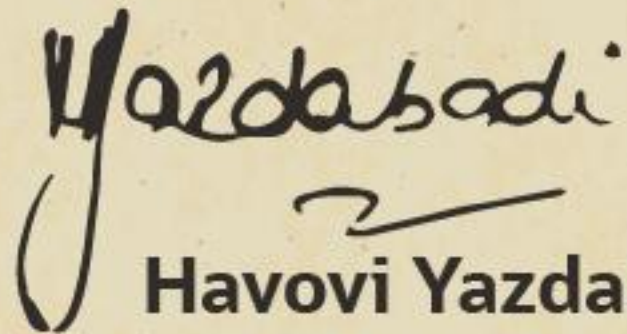
ORACLE

Partner

ORACLE
PartnerNetwork

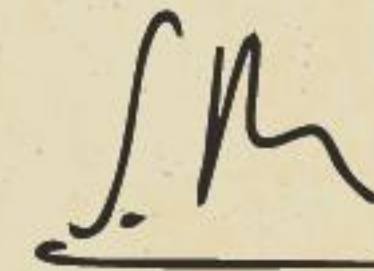
Professional Outcomes Limited

Is an Oracle PartnerNetwork Member, valid until 07 January, 2026



Havovi Yazdabadi

Vice President,
EMEA Alliances Technology, EMEA
Oracle



Susana Rodriguez Puerta

Vice President,
Alliances EMEA Applications
Oracle



Republic of Zambia
Zambia Environmental Management Agency

Environmental Management Act, No. 12 of 2011

SERIAL NO.: 003082

LICENCE NO.: LSK/PTS/04214/Z03/2022

PESTICIDE AND TOXIC SUBSTANCES LICENCE

Holder's Name: **PROFESSIONAL OUTCOMES LIMITED**

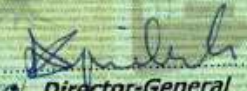
Address: **PLOT 9 MUNGULUBE ROAD, RHODES PARK, LUSAKA**

The Licence relates to the **Distribution and Storage** of Pesticides or Toxic Substances.

The Licence is granted for a period of **3 Years** commencing on the **4th** day of **March 2022** to **3rd** day of **March 2025**.

The conditions of grant of the Licence are as shown in the Annexures attached hereto.

Issued at **LUSAKA** this **4th** day of **March 2022**.

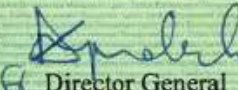

Director-General

ENDORSEMENT OF LICENCE

This Pesticide and Toxic Substance Licence has this **4th** day of **March 2022** been entered in the Register.



Official Stamp


Director General



LBLC20 No.

00044047

NO: LCC/RE/11-24/09/000040

LUSAKA CITY COUNCIL

BUSINESS LEVY

PROFESSIONAL OCCUPATIONS (MULTI)

is hereby granted to

PROFESSIONAL OUTCOMES LIMITED

of 09, Mungulube Road Rhodespark

Trading as

PROFESSIONAL OUTCOMES LIMITED

On the premises situated at

09, MUNGULUBE ROAD RHODESPARK

This Licence/Permit is subject to One or More of the following Terms & Conditions

COMPLIANCE WITH THE PROVISION OF THE LOCAL GOVERNMENT ACT NO. 2 OF 2019 AS READ WITH STATUTORY INSTRUMENT NO 70 OF 2011

1. Issuance Of The Above Permit Does Not Preclude Council From Effecting Other Regulations Such As Fire, Health And Building
2. All Reasonable Steps Shall Be Taken By Management To Ensure Orderly Behaviour In And Around The Premises

This Licence/Permit expires on



(A duly completed application should be submitted to the Licensing Officer not later than 31st October in any year for a Licence/Permit in respect of the following year)

LUSAKA CITY COUNCIL
CIVIC CENTRE, INDEPENDENCE AVENUE

Fee Paid: K252.00



16 OCT 2024

LICENSING OFFICER
P. O. BOX 30077, LUSAKA, ZAMBIA
LOMANZI KAMANGA
LICENSING OFFICER

Submission Date: 20-Sep-2024

Receipt No: 24100006347

Printed By: Kingsley Kanyama
Date/Time: 16/10/2024 09:49 (ORIG)



202501000012951



LUSAKA CITY COUNCIL

FIRE AUTHORITY

Fire Certificate

LFC20 No. 0013275



No.

NO: LCC/RE/FC/23/11/00000797

IN PURSUANCE of Sub-regulation (2) or Regulation 6 of the Local Government Administration (Fire Services) Regulations of 1991, SI No. 121 of 1991, the Lusaka Fire Brigade, Acting on behalf of the Fire Authority for the area in which the under mentioned premises are situated, having examined the said premises, HEREBY CERTIFY that they are provided with adequate means for fire fighting, for giving warning in case of fire, for providing emergency lighting and for such means of escape in case of fire, as may reasonably be required in the circumstances of the case

FIRE CERTIFICATE - CATEGORY 1

For the Year of: 2024 Amount Paid: K 2,250.50
Account No: 20230090160
Applicant: PROFESSIONAL OUTCOMES LIMITED
Contact Address: 09, Mungulube Rd, Rhodespark

CONDITIONS

1. Precise Details Of The Means Of Escape Provided: **Satisfactory (main Entrance Double Leaf Door)**
2. Maximum Number Of Persons Who Can Be Safely Employed/allowed At Any One Time In Each Set Of Premises: **Satisfactory (staff-04)**
3. Special Risks Of The Outbreak Or Spread Of Fire: **Satisfactory (electricity)**
4. Use Of Premises For Which Certificate Is Issued: **Satisfactory (office)**
5. Nature And Max Qty Of Any Explosives Or Highly Flammable Materials Which Are Stored On The Premises: **Satisfactory**
6. Fire Prevention And Protection Requirements And Conditions: **Satisfactory (02 X 9kg Dry Chemical Powder Fire Extinguishers Provided)**

This Certificate expires on 31-Dec-2024

BILLINGS NG'ANDWE CHANDA
CHIEF FIRE OFFICER



Submission Date: 01-Mar-2024

Receipt No: 231200007108

Printed By: Ireen Lukhanda

DateTime: 01/03/2024 10:32 (ORIG)



202401000044561



**THE ENGINEERING
REGISTRATION BOARD**



PRACTISING CERTIFICATE

2025

This is to certify that

PROFESSIONAL OUTCOMES LIMITED

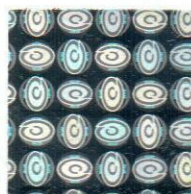
has been authorised to practice
Engineering in Zambia in

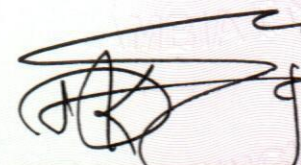
Electrical / Electronic Engineering

Date: **22nd October 2024**

EngRB No.: **611002202009638** Class: **C3**

Receipt No.: **2140**




Registrar



020091



NATIONAL COUNCIL FOR CONSTRUCTION CERTIFICATE OF CONTRACTOR REGISTRATION

This is to certify that

PROFESSIONAL OUTCOMES LIMITED

has in terms of the NCC Act No. 10 of 2020 been registered in

GRADE 4

CATEGORY B

General Building and Housing

(Zambian-Citizen Owned)

FOR THE PERIOD JANUARY 2025 TO DECEMBER 2025 WHICH ENTITLES THEM TO ENTER INTO
CONSTRUCTION WORKS CONTRACTS IN ACCORDANCE WITH THIS GRADE AND CATEGORY

Executive Director

Registration No: ZCO894/B

Director-Registration & Regulation

Serial No: Z4VBNCC-4/10010

0327 /257

Certificate valid only up to 31 December 2025





**NATIONAL COUNCIL FOR CONSTRUCTION
CERTIFICATE OF CONTRACTOR REGISTRATION**

This is to certify that

PROFESSIONAL OUTCOMES LIMITED

has in terms of the NCC Act No. 10 of 2020 been registered in

GRADE 4

CATEGORY E

General Electrical and Telecommunication

(Zambian-Citizen Owned)

**FOR THE PERIOD JANUARY 2025 TO DECEMBER 2025 WHICH ENTITLES THEM TO ENTER INTO
CONSTRUCTION WORKS CONTRACTS IN ACCORDANCE WITH THIS GRADE AND CATEGORY**

Executive Director

Registration No: ZCO894/E

Director-Registration & Regulation

Serial No: Z4VENCC-4/10075





**NATIONAL COUNCIL FOR CONSTRUCTION
CERTIFICATE OF CONTRACTOR REGISTRATION**

This is to certify that

PROFESSIONAL OUTCOMES LIMITED

has in terms of the NCC Act No. 10 of 2020 been registered in

GRADE 4

CATEGORY R

General Roads and Earthworks

(Zambian-Citizen Owned)

**FOR THE PERIOD JANUARY 2025 TO DECEMBER 2025 WHICH ENTITLES THEM TO ENTER INTO
CONSTRUCTION WORKS CONTRACTS IN ACCORDANCE WITH THIS GRADE AND CATEGORY**

Executive Director

Registration No: ZC0894/R

Director-Registration & Regulation

Serial No: Z4VRNCC-4/10076





Form IV
(Regulations 10(2) and 12(4))

ENERGY REGULATION BOARD

The Energy Regulation Act, 2019
(Act No. 12 of 2019)

The Energy Regulation (General) Regulations, 2023

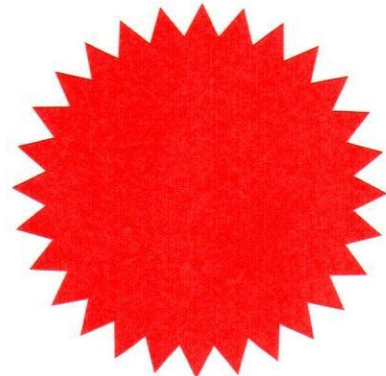
STANDARD LICENCE

MANUFACTURE, SUPPLY, INSTALLATION AND MAINTENANCE OF RENEWABLE ENERGY GENERATING EQUIPMENT

1. This Licence is issued by the Energy Regulation Board (hereinafter referred to as "ERB") in the exercise of the powers vested in it by the Energy Regulation Act, 2019 (Act No. 12 of 2019) (hereinafter referred to as "the Act").
2. This Licence is issued to **Professional Outcomes Limited** an entity incorporated or registered in Zambia and having its registered office at **No. 9, Mungulube Road, Thornpark, in Lusaka** to engage in the **Manufacture, Supply, Installation and Maintenance of Renewable Energy Generating Equipment** including the **importation of renewable energy equipment**.
3. The Licence is subject to accompanying terms and conditions and those provided in the Act, the Energy Regulation (General) Regulations, 2023, Standards and other Guidelines issued under the Energy Regulation Act, 2019.
4. This Licence becomes effective on the **30th day of October 2024** (hereinafter referred to as the "Effective Date") and shall remain valid for a period of **five (5) years** unless suspended or revoked in accordance with the conditions set forth herein.

Board Resolution No: **LCM08/2024**
Licence Registration No: **SL/SE/SOL/2024/063/1**
Effective Date: **30th October 2024**
Expiry Date: **29th October 2029**


.....
ELIJAH C. SICHONE (ENG)
DIRECTOR GENERAL



THIS PAGE OF THE LICENCE OR A CERTIFIED COPY HEREOF MUST BE DISPLAYED IN A
CONSPICUOUS PLACE AT THE LICENSEE'S REGISTERED OFFICE AND EVERY SITE
OPERATING UNDER THIS LICENCE

Telephone: +260 - 211 - 254133
Telefax : +260 - 211 - 254670



REPUBLIC OF ZAMBIA

MINISTRY OF DEFENCE

In reply please quote:

No.....

MOD/71/3/9C

**P/BAG RW 50017X
LUSAKA**

21st December, 2023

Director
Professional Outcomes Limited
LUSAKA

PROFESSIONAL OUTCOMES LIMITED

Reference is made to your letter in which you have introduced yourselves to us.

2. We wish to advise that by virtue of your registration with the Zambia Public Procurement Authority as a supplier of goods and services as shown on the Certificate of Registration there from, you qualify to do business with us and the Defence Services. Kindly ensure compliance on all statutory requirement in relation to undertaking any business venture.
3. You will only be considered for business in categories of goods and services for which you are registered. Meanwhile, we have forwarded your papers to our Defence Services.
4. Kindly note that this inclusion on our list of suppliers and contractors does not mean automatic offer of business.

Sylvia Sichone
Director Procurement and Supplies
For/Permanent Secretary
MINISTRY OF DEFENCE





Communications | Energy | Security Solutions

Professional Outcomes LTD

Plot 9 Mungulube, Off Makishi Rd., Thornpark, Lusaka

+260966 849742 | 0978 536260 |

Email: mchibbabbuka@profout.com ; info@profout.com ;

john.ch@profout.com | www.profout.com

Remote Call Assistance | Electrical | Security | Communication

Hardware & Software Sales | Solar Power